



## Our Purpose

EBC is a not-for-profit organization established to provide emerging and transitioning businesses with a comprehensive and unbiased review of their direction. The organization provides introductions to diverse service providers, investors and other business contacts to foster business growth. All information is held in strict confidence.

## Our Advisors

### David M. Barbash

Posternak Blankstein & Lund LLP  
Partner Corporate Department  
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David is a Partner in the Corporate Department of Posternak Blankstein & Lund LLP, a Boston-based full service law firm.

### Mindy L. Gewirtz, Ph.D.

Collaborative Networks International  
President & Founder  
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Mindy specializes in outcome-oriented leadership and organizational strategy solutions, and builds the social architecture for collaborative networks.

### Richard Kohn

Marcum LLP  
Senior Manager  
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Rick is a CPA and former industrial business owner. At Marcum, he specializes in real estate investments and transactions, and strategic consulting for businesses.

### Heather Onstott

LaunchCapital  
Director of Small Business  
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Heather is the Director of Small Business at LaunchCapital's Boston office, focused on debt investing.

## Testimonial

"The team comprising the Emerging Business Collaborative (EBC) represents the perfect mix of relevance and experience for nascent stage firms. As a founder, I spend a great deal of time considering how to achieve milestones on our critical path. During my meeting with EBC, I received thoughtful, actionable and relevant advice. A must attend meeting for any startup looking to succeed."

- Sarah Biller, Co-founder, Capital Markets Exchange

### Martha Sloan Felch

Sovereign Bank  
SVP & Relationship Manager in Business Banking  
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Martha delivers credit and cash management banking solutions to smaller companies in the greater Boston area with annual revenues between \$3M and \$20M.

### Ellen Bohn Gitlitz

Charles River Insurance Brokerage  
Vice President  
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Ellen is a Vice President with Charles River Insurance Brokerage and specializes in business insurance with a subspecialty in insuring technology companies.

### John Koles

HighMark, Inc.  
Managing Partner & Founder  
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John has provided marketing, business development and interim management services for over 400 emerging and Fortune 500 firms.

Additional information is available online:  
[www.emergingbusinesscollaborative.com](http://www.emergingbusinesscollaborative.com)